





## **Rachel — MAX Country's Listener in Frederick, MD:**

Rachel has big responsibilities at home and the office.

**Married** 

Has three kids under 18 **Employed** full-time

Her spouse is also employed

## Rachel

Has a household income of \$100K or more

Homeowner

Has some college or more

Completed a home improvement in the past year

Plans to do a home improvement in the next year

Plans to purchase or lease a vehicle in the next year

## Activities in the past year.

Fishing

Hiking

Gardening

Camping

**Biking** 

